

Vision Long Island
Profit & Loss Prev Year Comparison
January through November 2020

	Jan - Nov 20	Jan - Nov 19
Income		
Fee For Service		
Baldwin Overlay District	0.00	15,925.00
Bethpage Chamber	0.00	1,000.00
CNU-NY	0.00	750.00
Farmingdale Vlg Revitalization	30,000.00	26,250.00
Great Neck Plaza	15,125.00	0.00
Hicksville Revitalization	12,625.00	9,925.00
Village of Valley Stream	14,048.78	0.00
Westbury Village Revitalization	12,506.00	15,775.00
Western Suffolk Boces	24,000.00	17,700.00
Fee For Service - Other	0.00	2,000.00
Total Fee For Service	108,304.78	89,325.00
Found. Grants		
Bank of America	0.00	30,000.00
New York Community Trust	0.00	20,000.00
Total Found. Grants	0.00	50,000.00
General Support		
Board & General Donations	0.00	500.00
Board Commitment	6,000.00	650.00
NY Youth Summit		
Long Island Youth Summit	12,550.00	21,500.00
Total NY Youth Summit	12,550.00	21,500.00
General Support - Other	-1,000.00	0.00
Total General Support	17,550.00	22,650.00
LI Main Street News Program	1,000.00	0.00
Maroni's		
Electric	0.00	509.08
Total Maroni's	0.00	509.08
Special Event Income		
20th Anniversary Gala		
Sponsor	0.00	2,000.00
20th Anniversary Gala - Other	0.00	10,000.00
Total 20th Anniversary Gala	0.00	12,000.00
Complete Streets Summit		
2018 Sponsor	3,571.43	1,428.57
2019 Sponsor	0.00	6,500.00
Ticket Sales	0.00	990.00
Complete Streets Summit - Other	0.00	2,000.00
Total Complete Streets Summit	3,571.43	10,918.57
LI Main St. Alliance/SG Working		
2016 Sponsor	0.00	181.82
2017 Sponsor	0.00	2,033.33
2018 Sponsor	0.00	6,700.00
2019 Sponsor	2,000.00	22,811.66
2020 Sponsor	16,474.99	0.00
Ticket Sales	0.00	45.00
LI Main St. Alliance/SG Working - Other	1,000.00	0.00
Total LI Main St. Alliance/SG Working	19,474.99	31,771.81

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Long Island Lobby Day		
Travel	1,000.00	1,850.00
Long Island Lobby Day - Other	1,495.00	0.00
Total Long Island Lobby Day	2,495.00	1,850.00
Smart Growth Awards		
2015 Sponsor	0.00	227.27
2016 Sponsor	0.00	681.82
2017 Sponsor	0.00	2,275.04
2018 Sponsor	2,000.00	9,500.00
2019 Sponsor	38,547.61	128,802.40
2020 Sponsor	67,500.01	0.00
Advertisement	0.00	2,500.00
Kickoff Event	2,000.00	1,600.00
Sponsor	1,000.00	0.00
Ticket Sales	0.00	6,199.85
Smart Growth Awards - Other	10,000.00	1,000.00
Total Smart Growth Awards	121,047.62	152,786.38
Smart Growth Summit		
2015 Sponsor	0.00	1,627.27
2016 Sponsor	0.00	681.82
2017 Sponsor	10,000.00	333.33
2018 Sponsor	3,333.34	18,000.00
2019 Sponsor	64,547.62	141,827.37
2020 Sponsor	80,250.00	0.00
Credit Card Processing	-210.15	0.00
Kickoff Event	2,000.00	0.00
Ticket Sales	-200.00	5,425.00
Smart Growth Summit - Other	20,000.00	0.00
Total Smart Growth Summit	179,720.81	167,894.79
Total Special Event Income	326,309.85	377,221.55
V Credit Card		
Rebate	0.00	1,586.50
Total V Credit Card	0.00	1,586.50
Total Income	453,164.63	541,292.13
Gross Profit	453,164.63	541,292.13
Expense		
Administrative and Personell		
Bank & Credit Card		
Fees	147.40	32.00
Finance Charge	670.96	1,029.70
Late Fee	117.00	156.00
Processing Fees	0.00	195.05
Bank & Credit Card - Other	1,036.25	3,470.80
Total Bank & Credit Card	1,971.61	4,883.55
Bank Fees	34.00	0.00
Cleaning	0.00	250.00
Consulting Services		
Finance Admin.	7,280.00	0.00
Consulting Services - Other	1,200.00	4,901.54
Total Consulting Services	8,480.00	4,901.54

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Electric	5,343.55	5,145.61
Filing fees	50.00	410.00
Insurance	3,729.85	3,845.10
Office Equipment	1,933.81	1,003.82
Office Supplies	1,835.39	3,247.16
Payroll Service Fee	0.00	275.00
Personnel		
Administrative Director		
Benefits	24.16	57.84
Disability	35.27	157.25
FICA	181.76	2,803.64
FUTA	0.00	612.20
Payroll Service Fee	1,489.50	1,554.00
Payroll Taxes	0.00	-384.01
Reimbursements		
Travel	1,707.96	401.93
Total Reimbursements	1,707.96	401.93
Salary	2,376.00	10,693.24
SUI	169.31	643.10
Travel Expenses	526.39	1,631.55
Workers Compensation	7.13	125.71
Administrative Director - Other	0.00	22,215.57
Total Administrative Director	6,517.48	40,512.02
Assistant Director		
Benefits	8,102.11	7,834.84
Disability	241.29	233.32
FICA	5,604.70	5,079.60
FUTA	0.00	190.40
Health Care Reimbursement	0.00	1,275.00
Payroll Service Fee	1,625.00	1,554.00
Payroll Taxes	0.00	-483.57
Reimbursements		
Travel	0.00	2,652.86
Total Reimbursements	0.00	2,652.86
Salary	73,264.00	21,488.00
SUI	826.50	1,300.64
Travel	685.41	3,498.07
Workmans Comp	219.79	199.20
Assistant Director - Other	0.00	42,362.79
Total Assistant Director	90,568.80	87,185.15
Communications Director		
Benefits	52.11	57.84
Disability	122.55	122.86
FICA	2,549.02	2,540.50
FUTA	0.00	96.05
Payroll Service Fee	1,625.00	1,554.00
Payroll Taxes	0.00	-238.94
Salary	32,694.48	10,617.60
SUI	825.96	1,048.57
Travel Expense	0.00	17.16
Workers Comp	99.94	99.58
Communications Director - Other	0.00	21,112.00
Total Communications Director	37,969.06	37,027.22

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Director		
Director	66,489.00	0.00
Travel	306.72	52.52
Director - Other	0.00	74,989.00
Total Director	66,795.72	75,041.52
Insurance Rebate	-291.00	0.00
Interns		
Travel	0.00	160.00
Total Interns	0.00	160.00
Placemaking Director		
Benefits	8,102.11	8,072.84
Disability	205.90	211.08
FICA	5,899.68	5,593.68
FUTA	0.00	212.80
Payroll Service Fee	1,625.00	1,554.20
Payroll Taxes	0.00	-540.47
Reimbursement		
Travel Reimbursement	0.00	1,319.84
Total Reimbursement	0.00	1,319.84
Salary	77,120.00	24,016.00
SUI	826.50	1,732.80
Workers Comp	231.36	219.36
Placemaking Director - Other	0.00	45,760.00
Total Placemaking Director	94,010.55	88,152.13
Worker's Comp	400.00	0.00
Total Personnel	295,970.61	328,078.04
Postage	277.74	220.27
Printing & Fax	0.00	314.66
Professional Service Accounting	6,335.00	4,105.00
Rent	9,675.00	18,928.22
Repairs & Maintenance	0.00	2,134.02
Software	781.95	1,053.50
Subscriptions	1,978.69	1,049.24
Telephone & Internet	7,036.49	1,616.18
Travel- Parking	36.05	0.00
Travel Expenses	99.35	1,464.97
Web Services	6,001.56	3,304.84
Website	643.88	1,223.71
Wireless Web Access	609.50	5,107.63
Total Administrative and Personell	352,824.03	392,562.06
Advertising	250.00	0.00
Community Visioning & Projects		
NY Youth Summit		
Catering	0.00	4,452.88
Director's Fee		
Reimbursement	1,482.93	2,210.50
Director's Fee - Other	0.00	2,000.00
Total Director's Fee	1,482.93	4,210.50
Materials	0.00	765.51

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Printed Materials	0.00	82.80
Scholarship	1,250.00	1,000.00
Staff	630.00	995.00
Transportation	0.00	246.47
Website	500.00	0.00
Total NY Youth Summit	3,862.93	11,753.16
Projects		
Donations to	115.00	0.00
Personnel		
Officer	0.00	500.00
Total Personnel	0.00	500.00
Total Projects	115.00	500.00
Total Community Visioning & Projects	3,977.93	12,253.16
Friends of Long Island		
Meeting Materials	572.90	0.00
Storage	336.40	1,236.36
Total Friends of Long Island	909.30	1,236.36
LI Main St. News Show		
Audio Visual	5,000.00	0.00
Total LI Main St. News Show	5,000.00	0.00
Outreach, Education & Advocacy		
Catering	2,207.61	3,000.61
Charitable Donation/Food Pantry	2,235.85	0.00
CNU		
Event Attendance	400.00	3,525.00
Total CNU	400.00	3,525.00
Email Services	0.00	486.20
Event Attendance/Sponsorship	722.87	3,255.00
Lobby Coalition		
State of State	512.49	0.00
Travel	500.00	600.00
Lobby Coalition - Other	0.00	200.00
Total Lobby Coalition	1,012.49	800.00
Long Island Business Council		
Telephone & Internet	0.00	616.13
Total Long Island Business Council	0.00	616.13
Main Street Alliance		
Catering	0.00	694.23
Main Street Alliance Audio Visu	0.00	400.00
Total Main Street Alliance	0.00	1,094.23
Meeting Expenses	4,978.17	12,634.83
Membership Dues	425.00	1,054.00
Outreach Coordinator	16,414.27	0.00
Research Materials	0.00	345.15
Outreach, Education & Advocacy - Other	20.00	70.41
Total Outreach, Education & Advocacy	28,416.26	26,881.56
Special Events		
Awards		
AudioVisual	6,000.00	14,100.00
Awards	1,800.00	2,705.00

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Kickoff Event		
Cigars	0.00	1,963.51
Location	0.00	5,303.51
Total Kickoff Event	0.00	7,267.02
Location	0.00	24,849.60
Materials	0.00	491.55
Personnel	0.00	550.00
Printing	0.00	3,855.12
Staff	0.00	910.00
Supplies	0.00	528.32
Videos	0.00	1,000.00
Total Awards	7,800.00	56,256.61
Smart Growth Summit		
AudioVisual	0.00	2,750.00
Kickoff Event		
Cigars	0.00	639.40
Location	0.00	300.00
Total Kickoff Event	0.00	939.40
Location	1,259.40	1,354.40
Materials	0.00	58.64
Printed Materials	571.00	1,134.00
Printing	1,433.00	0.00
Supplies	0.00	208.33
Total Smart Growth Summit	3,263.40	6,444.77
Total Special Events	11,063.40	62,701.38
Total Expense	402,440.92	495,634.52
Net Income	50,723.71	45,657.61

Vision Long Island
Balance Sheet Prev Year Comparison
As of November 30, 2020

	<u>Nov 30, 20</u>	<u>Nov 30, 19</u>
ASSETS	0.00	0.00
LIABILITIES & EQUITY		
Liabilities		
Long Term Liabilities		
Dell Financial Services	4,330.06	4,223.12
EIDL Loan	149,900.00	0.00
Eric Alexander - Pay	75,762.87	84,925.22
PPP Loan	56,779.95	0.00
Total Long Term Liabilities	<u>286,772.88</u>	<u>89,148.34</u>
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TOTAL LIABILITIES & EQUITY	<u>286,772.88</u>	<u>89,148.34</u>